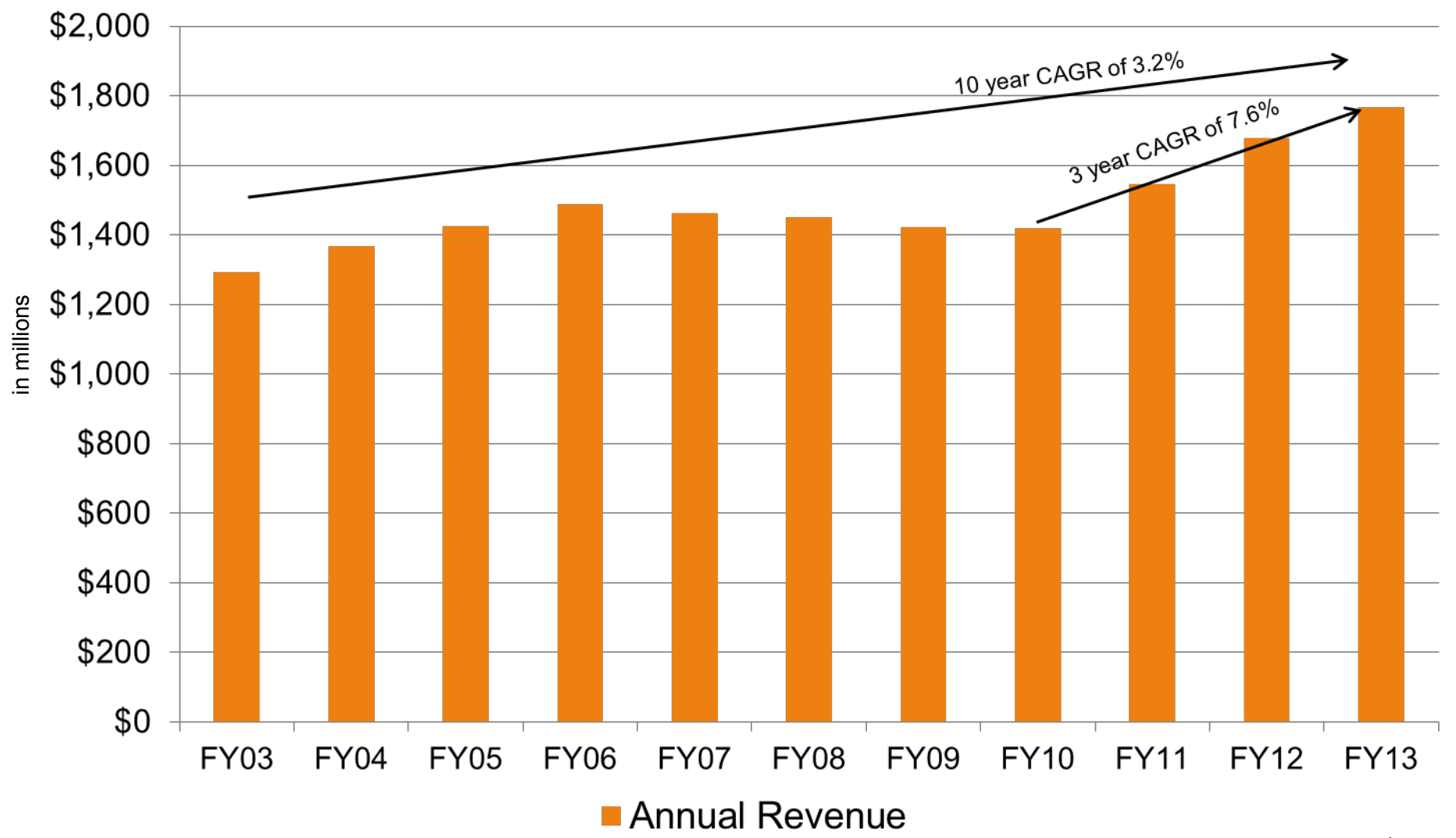


# AMERCO 2013 Virtual Analyst and Investor Meeting

Supplemental Financial Exhibit

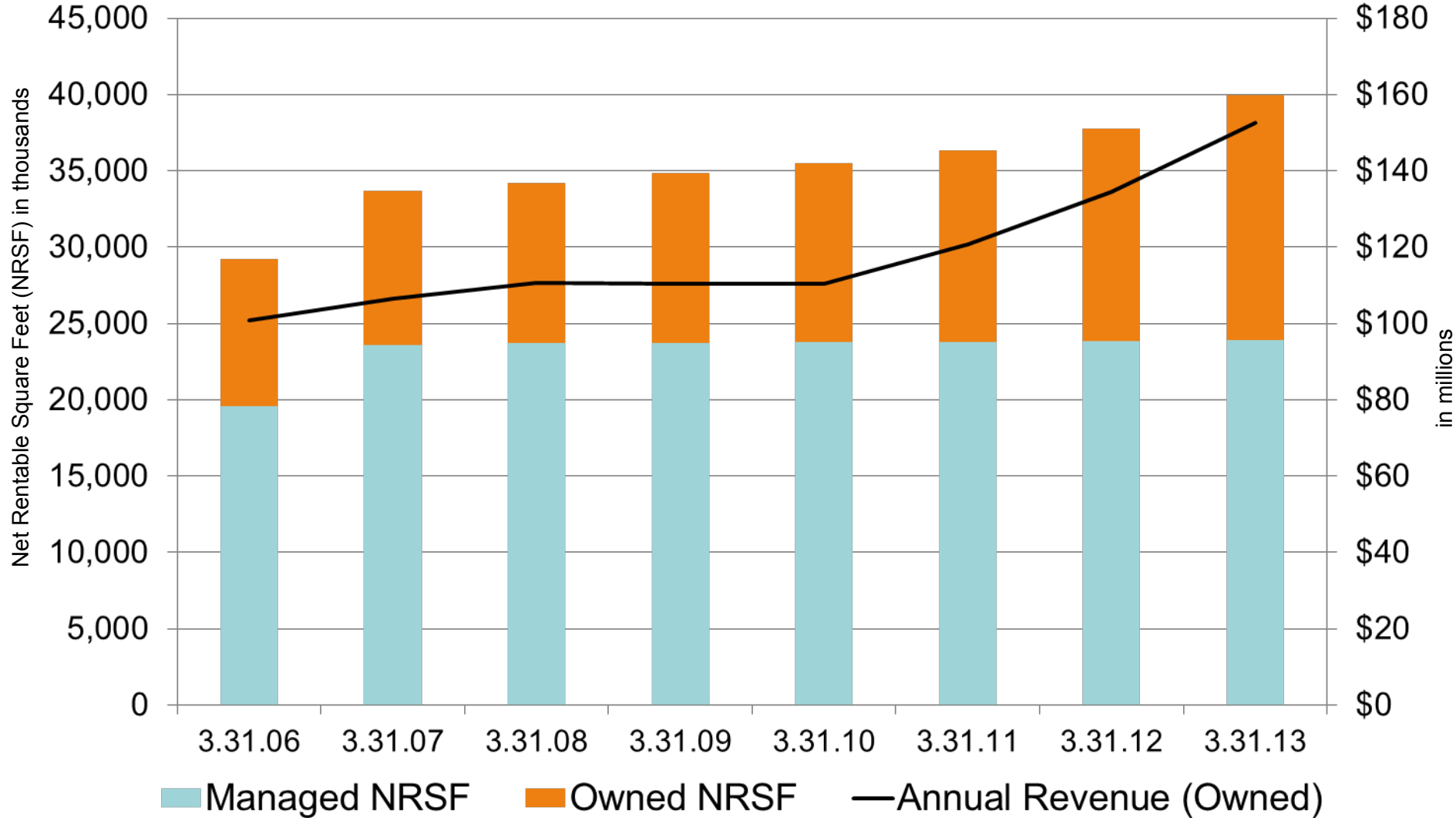


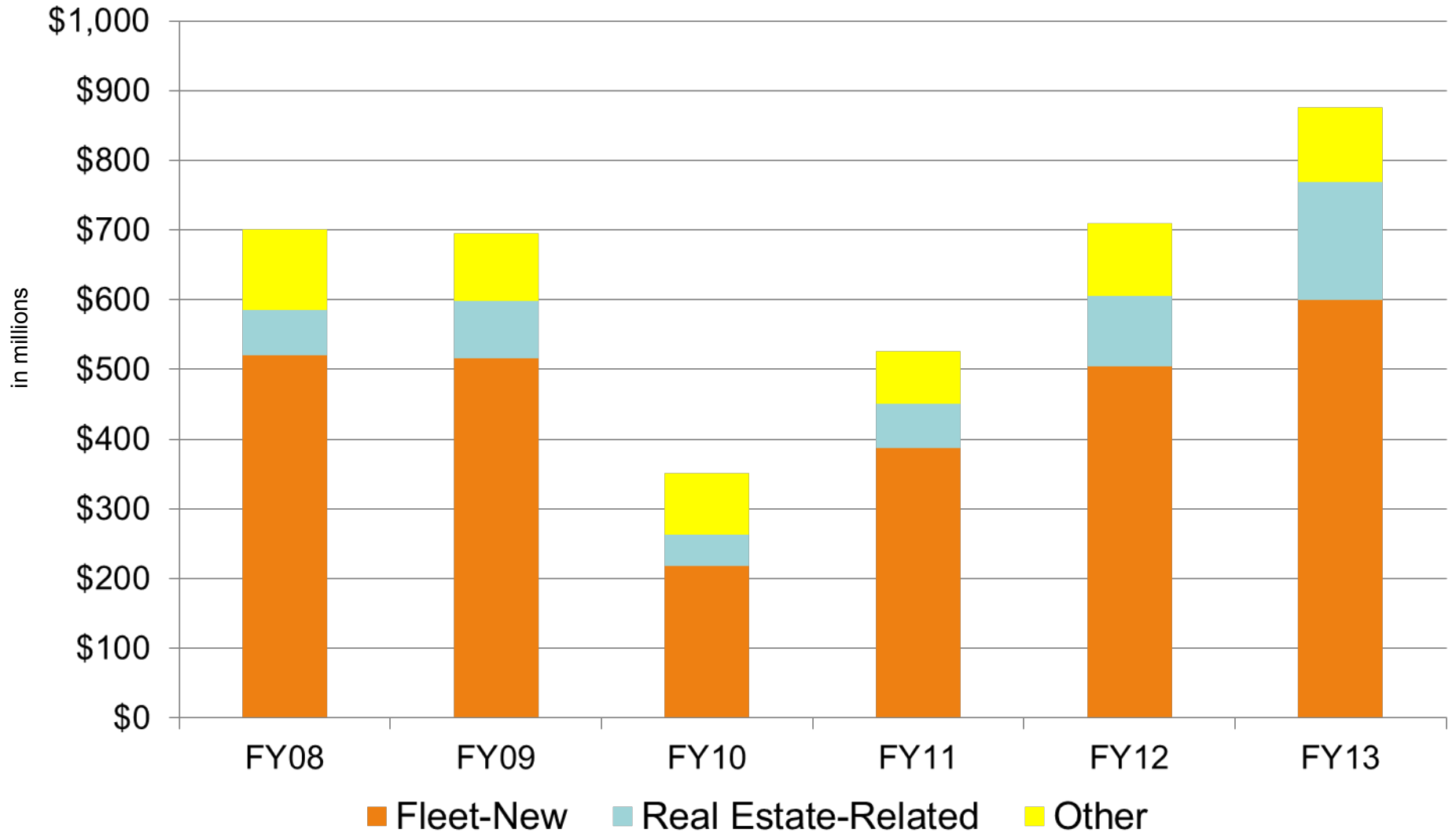
# Self-Moving Equipment Rental Revenues

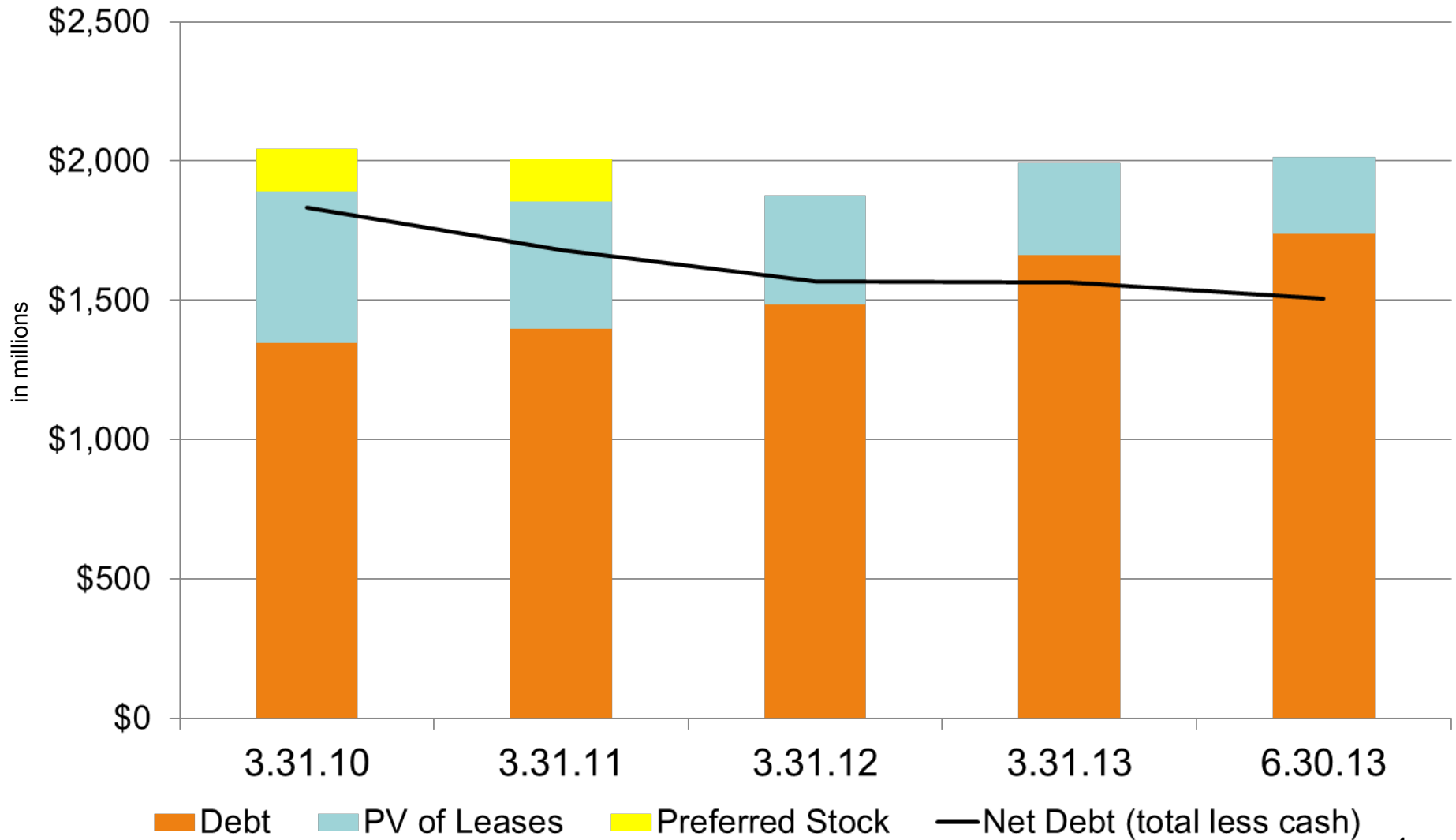




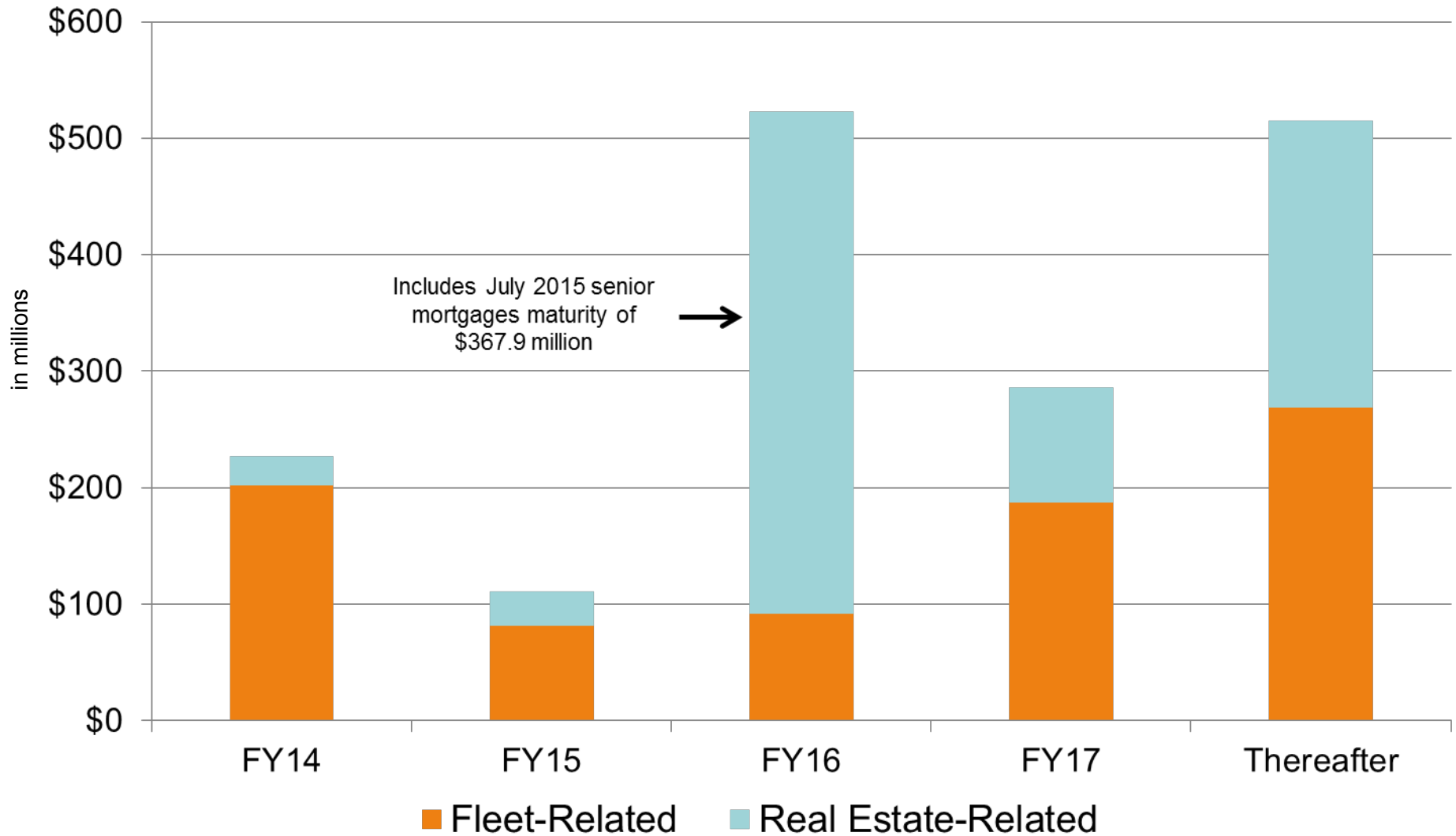
# Self-Storage







## Moving and Storage: Debt and Capitalized Lease Amortization and Maturity Schedule



1Q12	1Q13	1Q14	(in millions, except per share data)	FY11	FY12	FY13
\$ 144.7	\$ 147.0	\$ 194.0	Operating Earnings, M&S	\$ 355.2	\$ 432.8	\$ 462.3
25.1%	24.4%	28.3%	Operating Margin, M&S	18.0%	20.1%	20.2%
\$ 2.0	\$ 1.4	\$ 4.1	Operating Earnings, Life Ins.	\$ 17.4	\$ 20.1	\$ 23.0
188.9	216.3	243.6	Book Value of Life Ins.	188.7	215.8	242.7
\$ 1.9	\$ 2.6	\$ 4.4	Operating Earnings, P&C Ins.	\$ 5.6	\$ (36.4)	\$ 14.2
156.0	127.1	140.8	Book Value of P&C Ins.	154.6	123.8	136.9
\$ 3.56	\$ 4.13	\$ 5.78	Consolidated Earnings Per Share	\$ 8.80	\$ 10.09	\$ 13.56
919.7	1,114.7	1,346.3	AMERCO Stockholders' Equity	993.0	1,035.8	1,229.3