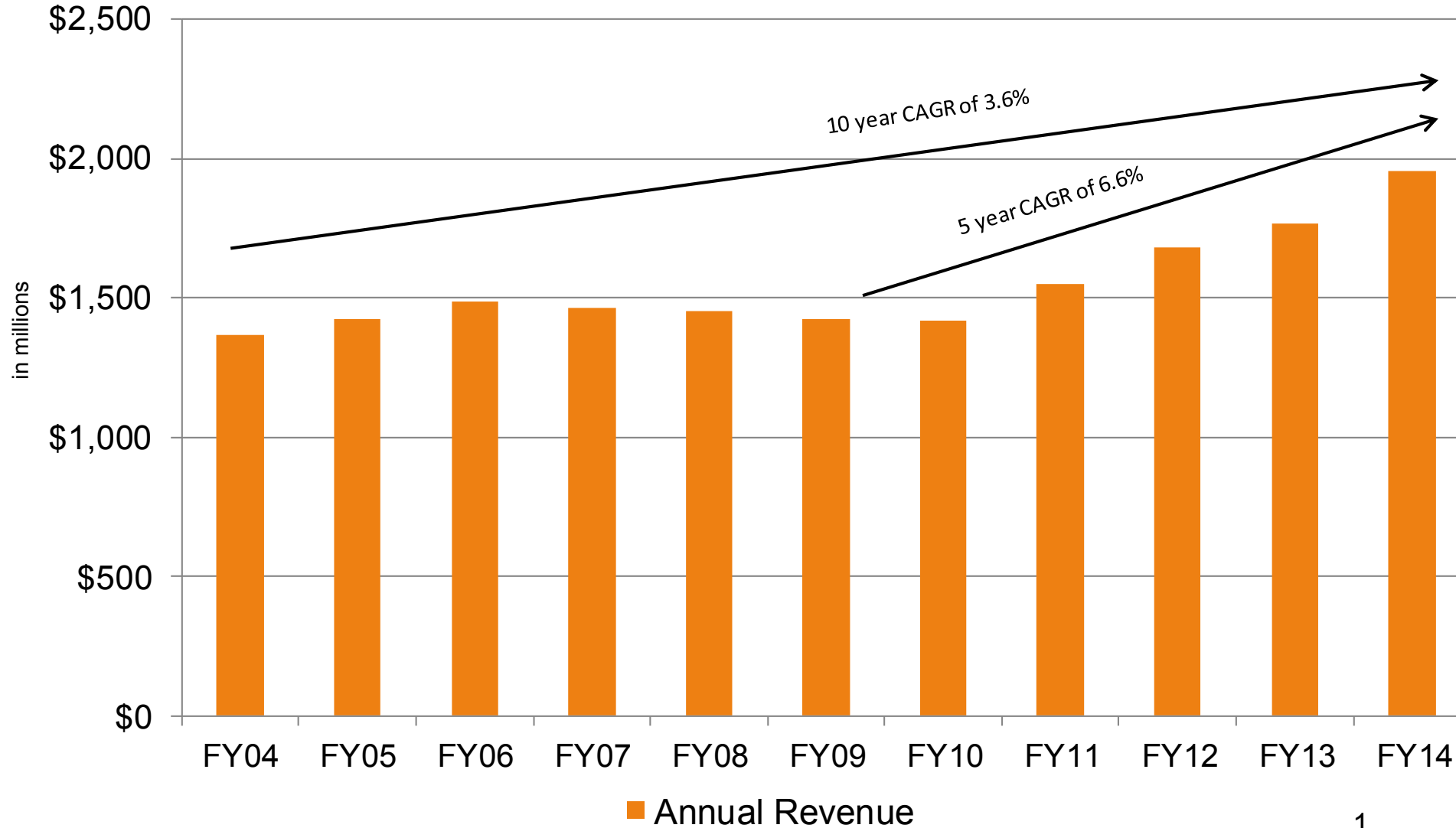


AMERCO 2014 Virtual Analyst and Investor Meeting

Supplemental Financial Exhibit

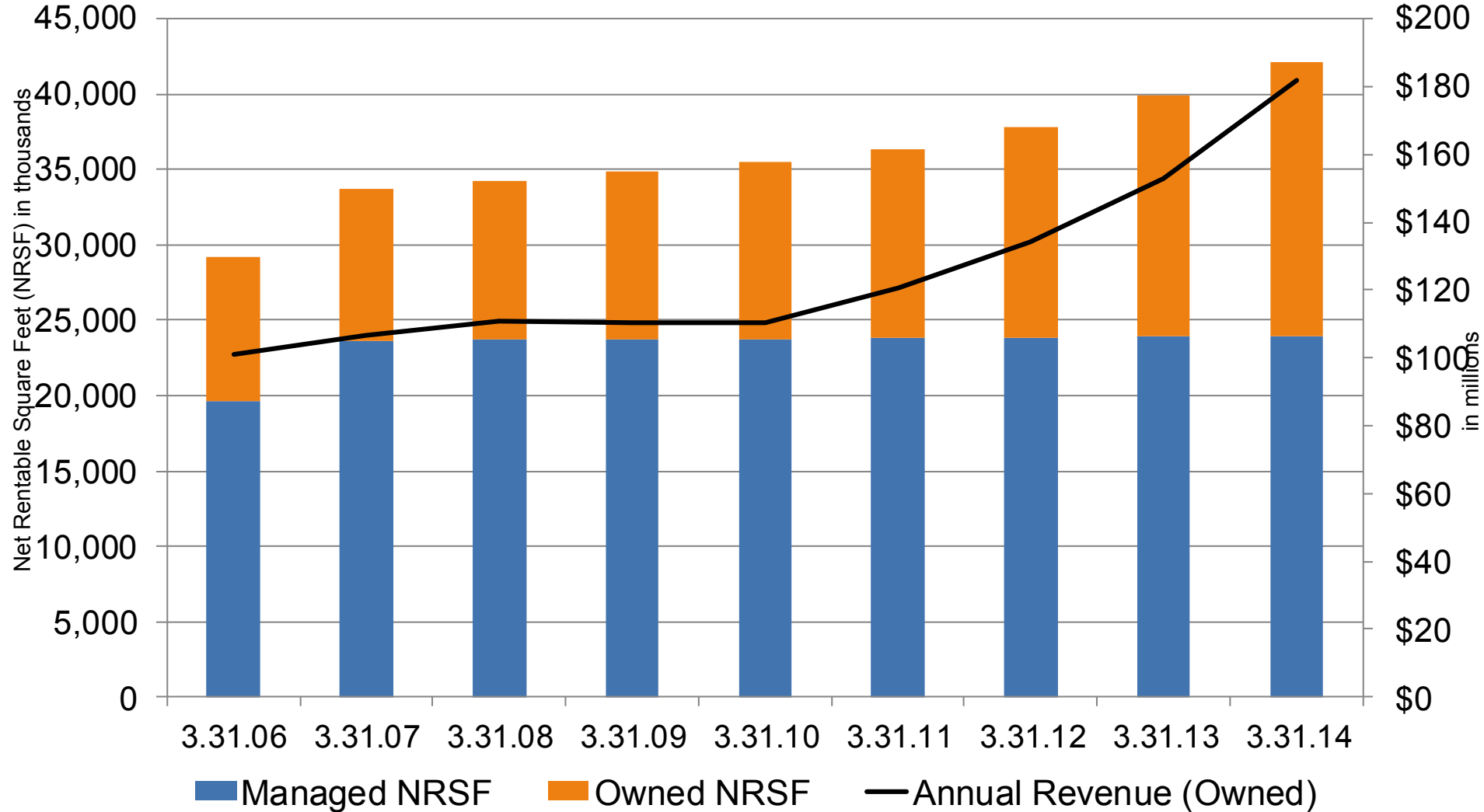


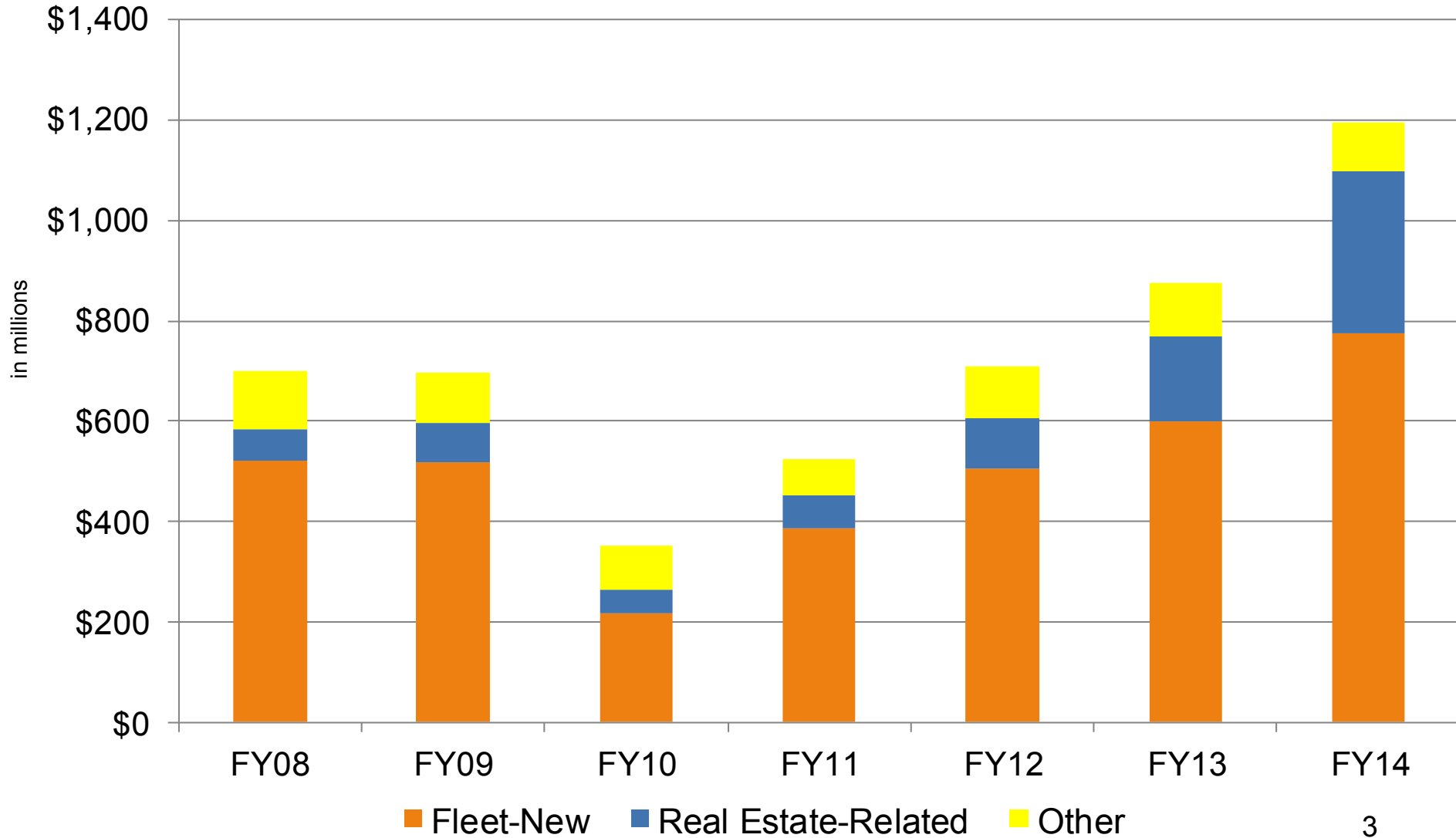
Self-Moving Equipment Rental Revenues

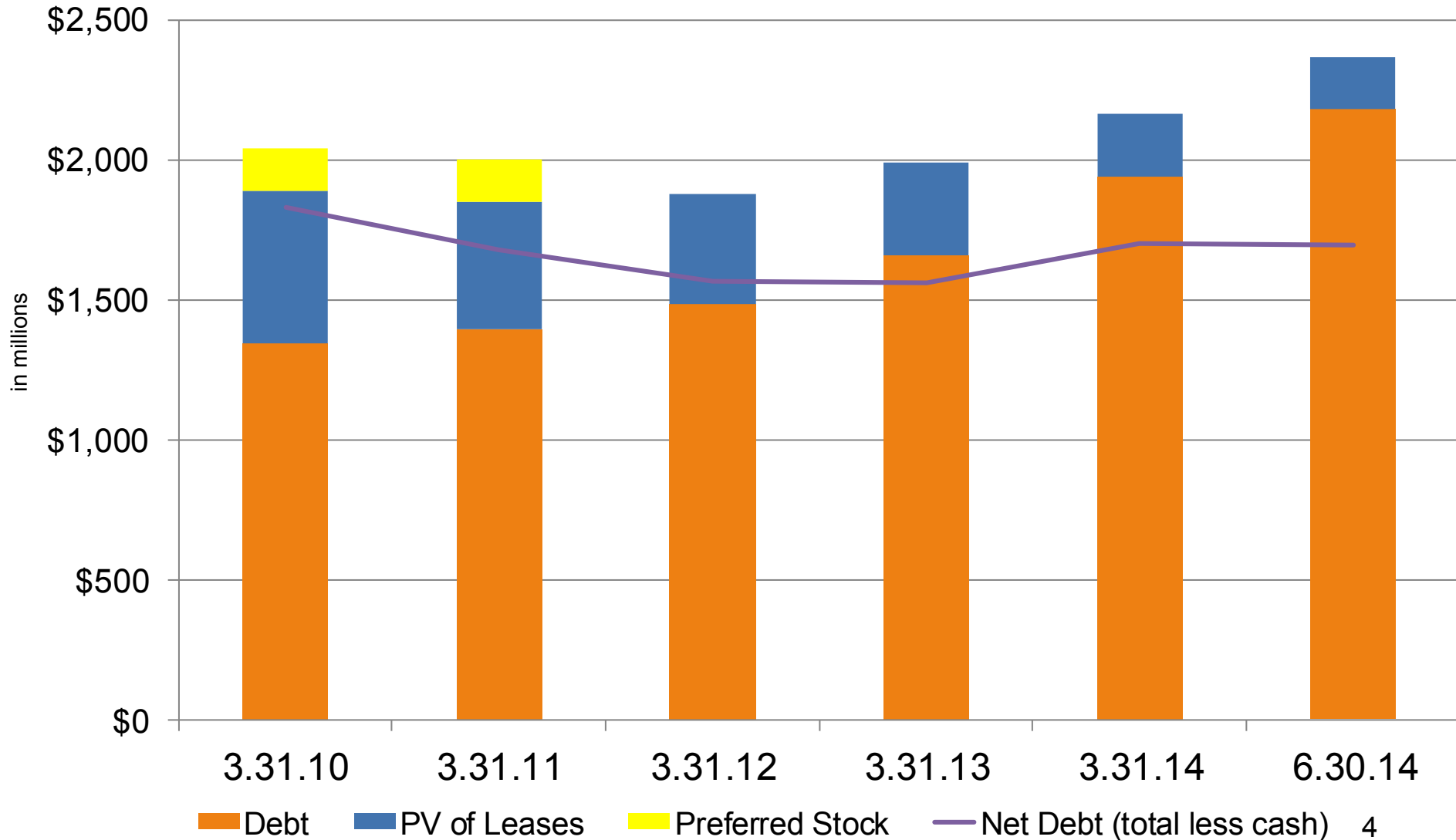




Self-Storage

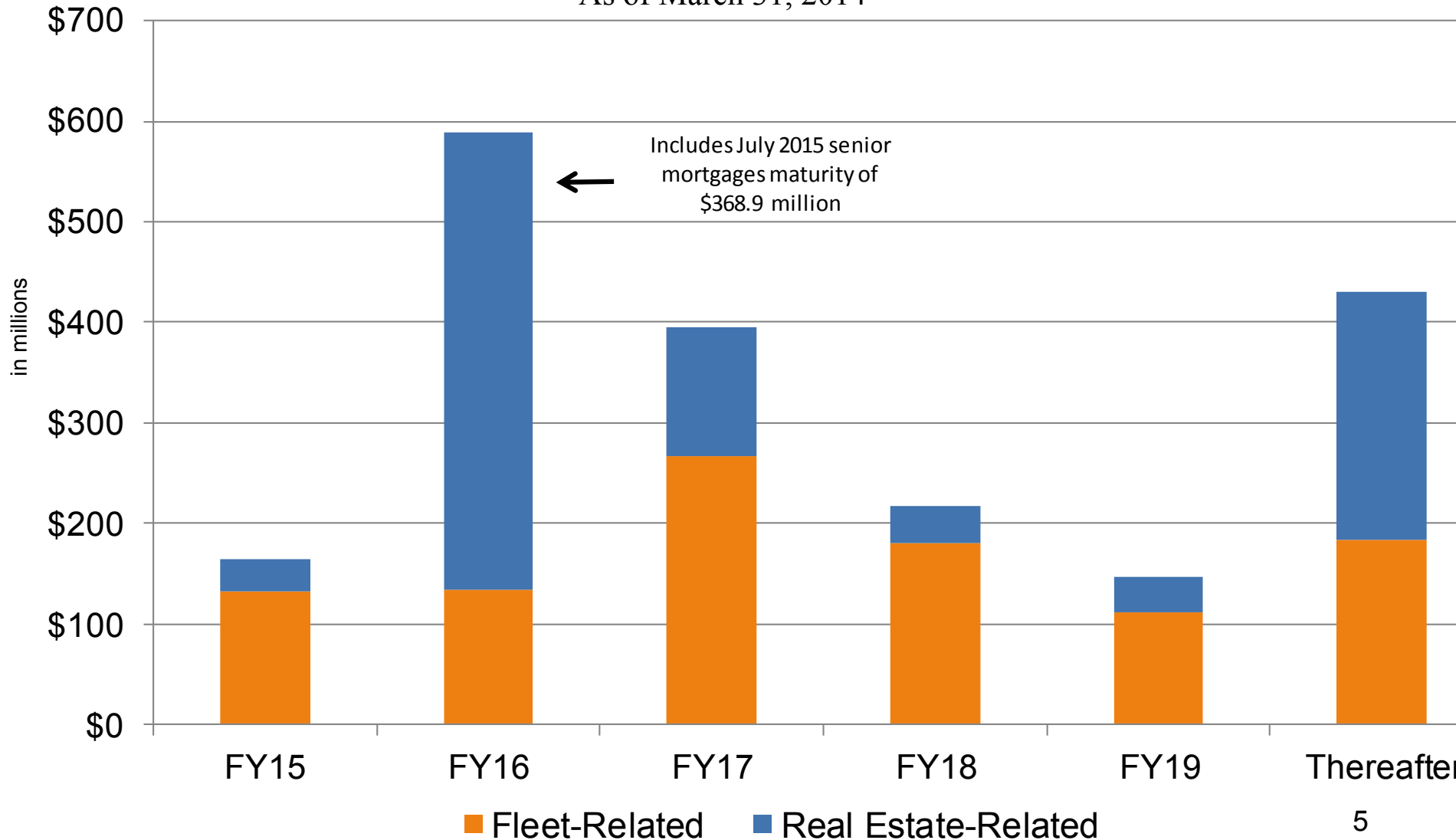






Moving and Storage: Debt and Capitalized Lease Amortization and Maturity Schedule

As of March 31, 2014



1Q13	1Q14	1Q15	(in millions, except per share data)	FY12	FY13	FY14
\$ 147.0	\$ 194.0	\$ 210.8	Operating Earnings, M&S	\$ 432.8	\$ 462.3	\$ 584.7
24.4%	28.3%	27.7%	Operating Margin, M&S	20.1%	20.2%	22.7%
\$ 1.4	\$ 4.1	\$ 4.6	Operating Earnings, Life Ins.	\$ 20.1	\$ 23.0	\$ 26.7
216.3	243.6	244.3	Book Value of Life Ins.	215.8	242.7	226.7
\$ 2.6	\$ 4.4	\$ 4.0	Operating Earnings, P&C Ins.	\$ (36.4)	\$ 14.2	\$ 19.3
127.1	140.8	152.1	Book Value of P&C Ins.	123.8	136.9	146.8
\$ 4.13	\$ 5.78	\$ 6.36	Consolidated Earnings Per Share	\$ 10.09	\$ 13.56	\$ 17.51
1,114.7	1,346.3	1,674.5	AMERCO Stockholders' Equity	1,035.8	1,229.3	1,527.4